

SOFTWARE TECHNOLOGY GROUP INTERNATIONAL LIMITED  
UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 31ST DECEMBER, 2011

(Rs. in Lacs)

| Particulars                                                                                     | I<br>Three Months<br>ended<br>31.12.2011 | II<br>Previous<br>Three Months<br>ended<br>30.09.2011 | III<br>Corresponding<br>Three Months<br>ended<br>31.12.2010 | IV<br>Year to date<br>figures for<br>Nine Months<br>ended<br>31.12.2011 | V<br>Year to date<br>figures for Previous<br>Nine Months<br>ended<br>31.12.2010 | VI<br>Audited for the<br>Previous Period<br>ended<br>31.03.2011 |
|-------------------------------------------------------------------------------------------------|------------------------------------------|-------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------------------|---------------------------------------------------------------------------------|-----------------------------------------------------------------|
|                                                                                                 | (Unaudited)                              | (Unaudited)                                           | (Unaudited)                                                 | (Unaudited)                                                             | (Unaudited)                                                                     | ( 18 months<br>Audited)                                         |
| (a) Net Sales / Income from operations                                                          | 6.55                                     | 21.83                                                 | 101.59                                                      | 53.62                                                                   | 313.76                                                                          | 654.98                                                          |
| (b) Other Operating Income                                                                      | -                                        | -                                                     | -                                                           | -                                                                       | -                                                                               | -                                                               |
| <b>Total</b>                                                                                    | <b>6.55</b>                              | <b>21.83</b>                                          | <b>101.59</b>                                               | <b>53.62</b>                                                            | <b>313.76</b>                                                                   | <b>654.98</b>                                                   |
| <b>Expenditure :</b>                                                                            |                                          |                                                       |                                                             |                                                                         |                                                                                 |                                                                 |
| a. Consumption of raw materials                                                                 | -                                        | 2.28                                                  | 0.34                                                        | 2.97                                                                    | 6.22                                                                            | 17.00                                                           |
| b. Employees Cost                                                                               | 18.47                                    | 25.41                                                 | 26.96                                                       | 76.94                                                                   | 106.20                                                                          | 209.69                                                          |
| c. Depreciation                                                                                 | 8.99                                     | 9.00                                                  | 10.44                                                       | 26.88                                                                   | 32.96                                                                           | 77.08                                                           |
| d. Coaching Fee Reimbursement                                                                   | -                                        | 11.12                                                 | -                                                           | 15.73                                                                   | -                                                                               | -                                                               |
| e. Other expenditure                                                                            | 29.88                                    | 32.99                                                 | 51.21                                                       | 103.62                                                                  | 160.00                                                                          | 313.26                                                          |
| <b>Total</b>                                                                                    | <b>57.34</b>                             | <b>80.80</b>                                          | <b>88.95</b>                                                | <b>226.14</b>                                                           | <b>305.38</b>                                                                   | <b>617.03</b>                                                   |
| <b>Profit from Operations before other Income, Interest and Exceptional Items ( 1 - 2 )</b>     | <b>(50.79)</b>                           | <b>(58.97)</b>                                        | <b>12.64</b>                                                | <b>(172.52)</b>                                                         | <b>8.38</b>                                                                     | <b>37.95</b>                                                    |
| <b>Other Income</b>                                                                             | <b>-</b>                                 | <b>-</b>                                              | <b>0.97</b>                                                 | <b>11.28</b>                                                            | <b>14.06</b>                                                                    | <b>41.40</b>                                                    |
| <b>Profit before Interest and Exceptional Items (3+4)</b>                                       | <b>(50.79)</b>                           | <b>(58.97)</b>                                        | <b>13.61</b>                                                | <b>(161.24)</b>                                                         | <b>22.44</b>                                                                    | <b>79.35</b>                                                    |
| <b>Interest and Finance charges</b>                                                             | <b>0.63</b>                              | <b>(0.07)</b>                                         | <b>9.50</b>                                                 | <b>4.13</b>                                                             | <b>11.66</b>                                                                    | <b>40.06</b>                                                    |
| <b>Profit after Interest but before Exceptional Items (5-6)</b>                                 | <b>(51.42)</b>                           | <b>(58.90)</b>                                        | <b>4.11</b>                                                 | <b>(165.37)</b>                                                         | <b>10.78</b>                                                                    | <b>39.29</b>                                                    |
| <b>Exceptional Items</b>                                                                        | <b>-</b>                                 | <b>-</b>                                              | <b>-</b>                                                    | <b>-</b>                                                                | <b>-</b>                                                                        | <b>-</b>                                                        |
| <b>Profit (+)/ Loss (-) from Ordinary Activities before Tax (7+8)</b>                           | <b>(51.42)</b>                           | <b>(58.90)</b>                                        | <b>4.11</b>                                                 | <b>(165.37)</b>                                                         | <b>10.78</b>                                                                    | <b>39.29</b>                                                    |
| <b>Provision for Taxation</b>                                                                   |                                          |                                                       |                                                             |                                                                         |                                                                                 |                                                                 |
| Provision for Taxation- Deferred                                                                | -                                        | -                                                     | 1.39                                                        | -                                                                       | 3.66                                                                            | 13.27                                                           |
| Income Tax                                                                                      | -                                        | -                                                     | -                                                           | -                                                                       | -                                                                               | -                                                               |
| Fringe Benefit Tax                                                                              | -                                        | -                                                     | -                                                           | -                                                                       | -                                                                               | -                                                               |
| <b>Net Profit (+)/ Loss (-) from Ordinary Activities after Tax (9-10)</b>                       | <b>(51.42)</b>                           | <b>(58.90)</b>                                        | <b>2.72</b>                                                 | <b>(165.37)</b>                                                         | <b>7.12</b>                                                                     | <b>26.02</b>                                                    |
| <b>Extra-Ordinary Items :</b>                                                                   |                                          |                                                       |                                                             |                                                                         |                                                                                 |                                                                 |
| - Unrealised Sales for past periods                                                             | -                                        | -                                                     | -                                                           | -                                                                       | -                                                                               | 0.25                                                            |
| <b>Net Profit (+)/ Loss (-) for the period (11-12)</b>                                          | <b>(51.42)</b>                           | <b>(58.90)</b>                                        | <b>2.72</b>                                                 | <b>(165.37)</b>                                                         | <b>7.12</b>                                                                     | <b>25.77</b>                                                    |
| <b>Paid up equity Share Capital (Face value of the Share is Rs 10/- each)</b>                   | <b>1,483.57</b>                          | <b>1,483.57</b>                                       | <b>1,359.83</b>                                             | <b>1,483.57</b>                                                         | <b>1,359.83</b>                                                                 | <b>1,359.86</b>                                                 |
| <b>Reserves excluding revaluation reserves as per Balance Sheet of previous accounting year</b> | <b>-</b>                                 | <b>-</b>                                              | <b>-</b>                                                    | <b>-</b>                                                                | <b>-</b>                                                                        | <b>(118.97)</b>                                                 |
| <b>Earning Per Share (EPS)</b>                                                                  | <b>(0.35)</b>                            | <b>(0.40)</b>                                         | <b>0.02</b>                                                 | <b>(1.11)</b>                                                           | <b>0.05</b>                                                                     | <b>0.19</b>                                                     |
| <b>(i) Before Extra-Ordinary items</b>                                                          |                                          |                                                       |                                                             |                                                                         |                                                                                 |                                                                 |
| - Basic                                                                                         | (0.35)                                   | (0.40)                                                | 0.02                                                        | (1.11)                                                                  | 0.05                                                                            | 0.19                                                            |
| - Diluted                                                                                       | (0.35)                                   | (0.40)                                                | 0.02                                                        | (1.11)                                                                  | 0.05                                                                            | 0.17                                                            |
| <b>(ii) After Extra-Ordinary items</b>                                                          |                                          |                                                       |                                                             |                                                                         |                                                                                 |                                                                 |
| - Basic                                                                                         | (0.35)                                   | (0.40)                                                | 0.02                                                        | (1.11)                                                                  | 0.05                                                                            | 0.19                                                            |
| - Diluted                                                                                       | (0.35)                                   | (0.40)                                                | 0.02                                                        | (1.11)                                                                  | 0.05                                                                            | 0.17                                                            |
|                                                                                                 | (not annualised)                         | (not annualised)                                      | (not annualised)                                            | (not annualised)                                                        | (not annualised)                                                                | (annualised)                                                    |
| <b>Public Shareholding</b>                                                                      |                                          |                                                       |                                                             |                                                                         |                                                                                 |                                                                 |
| -- Number of shares                                                                             | 7,292,511                                | 7,292,511                                             | 6,055,371                                                   | 7,292,511                                                               | 6,055,371                                                                       | 6,055,371                                                       |
| -- Percentage of shareholding                                                                   | 49.15%                                   | 49.15%                                                | 44.52%                                                      | 49.15%                                                                  | 44.52%                                                                          | 44.53%                                                          |
| <b>Promoters and Promoter group Shareholding</b>                                                |                                          |                                                       |                                                             |                                                                         |                                                                                 |                                                                 |
| <b>a) Pledged / Encumbered</b>                                                                  |                                          |                                                       |                                                             |                                                                         |                                                                                 |                                                                 |
| -No. of shares                                                                                  | 2,819,400                                | 2,819,400                                             | 2,819,400                                                   | 2,819,400                                                               | 2,819,400                                                                       | 2,819,400                                                       |
| -Percentage of shares (as a % of the total shareholding of promoter and promoter group)         | 37.37%                                   | 37.37%                                                | 37.37%                                                      | 37.37%                                                                  | 37.37%                                                                          | 37.37%                                                          |
| -Percentage of shares (as a % of the total share capital of the company)                        | 19.00%                                   | 19.00%                                                | 20.73%                                                      | 19.00%                                                                  | 20.73%                                                                          | 20.73%                                                          |
| <b>b) Non-encumbered</b>                                                                        |                                          |                                                       |                                                             |                                                                         |                                                                                 |                                                                 |
| -No. of shares                                                                                  | 4,725,229                                | 4,725,229                                             | 4,725,229                                                   | 4,725,229                                                               | 4,725,229                                                                       | 4,725,229                                                       |
| -Percentage of shares (as a % of the total shareholding of promoter and promoter group)         | 62.63%                                   | 62.63%                                                | 62.63%                                                      | 62.63%                                                                  | 62.63%                                                                          | 62.63%                                                          |
| -Percentage of shares (as a % of the total share capital of the company)                        | 31.85%                                   | 31.85%                                                | 34.75%                                                      | 31.85%                                                                  | 34.75%                                                                          | 34.74%                                                          |

VSD

Authorised Signatory

| Particulars                                                      | I                                | II                                        | III                                            | IV                                                       | V                                                                 | VI                                                  |
|------------------------------------------------------------------|----------------------------------|-------------------------------------------|------------------------------------------------|----------------------------------------------------------|-------------------------------------------------------------------|-----------------------------------------------------|
|                                                                  | Three Months ended<br>31.12.2011 | Previous Three Months ended<br>30.09.2011 | Corresponding Three Months ended<br>31.12.2010 | Year to date figures for Nine Months ended<br>31.12.2011 | Year to date figures for Previous Nine Months ended<br>31.12.2010 | Audited for the Previous Period ended<br>31.03.2011 |
|                                                                  | (Unaudited)                      | (Unaudited)                               | (Unaudited)                                    | (Unaudited)                                              | (Unaudited)                                                       | ( 18 months Audited)                                |
| <b>Segmentwise Revenue, Results and Capital Employed :</b>       |                                  |                                           |                                                |                                                          |                                                                   |                                                     |
| <b>Segment Revenue</b>                                           |                                  |                                           |                                                |                                                          |                                                                   |                                                     |
| a) Training                                                      | 4.14                             | 19.76                                     | 99.90                                          | 26.76                                                    | 267.33                                                            | 340.18                                              |
| b) Consulting                                                    | 2.41                             | 2.07                                      | 1.69                                           | 26.86                                                    | 46.43                                                             | 314.80                                              |
| <b>Total</b>                                                     | <b>6.55</b>                      | <b>21.83</b>                              | <b>101.59</b>                                  | <b>53.62</b>                                             | <b>313.76</b>                                                     | <b>654.98</b>                                       |
| Less : Inter Segment Revenue                                     | -                                | -                                         | -                                              | -                                                        | -                                                                 | -                                                   |
| <b>Net Sales / Income from Operations</b>                        | <b>6.55</b>                      | <b>21.83</b>                              | <b>101.59</b>                                  | <b>53.62</b>                                             | <b>313.76</b>                                                     | <b>654.98</b>                                       |
| <b>Segment Result :</b>                                          |                                  |                                           |                                                |                                                          |                                                                   |                                                     |
| (Profit+)/Loss(-) before tax and interest from each Segment)     |                                  |                                           |                                                |                                                          |                                                                   |                                                     |
| a) Training                                                      | (29.21)                          | (9.77)                                    | 53.84                                          | (65.39)                                                  | 113.28                                                            | 28.01                                               |
| b) Consulting                                                    | (5.52)                           | (28.06)                                   | (21.54)                                        | (32.83)                                                  | (34.81)                                                           | 167.49                                              |
| <b>Total</b>                                                     | <b>(34.73)</b>                   | <b>(37.83)</b>                            | <b>32.30</b>                                   | <b>(98.22)</b>                                           | <b>78.47</b>                                                      | <b>195.50</b>                                       |
| Less : (i) Interest                                              | 0.63                             | (0.07)                                    | 9.50                                           | 4.13                                                     | 11.66                                                             | 40.06                                               |
| (ii) Other un-allocable expenditure, net off un-allocable income | 16.06                            | 18.96                                     | 18.69                                          | 63.02                                                    | 56.03                                                             | 116.40                                              |
| <b>Total Profit Before Tax</b>                                   | <b>(51.42)</b>                   | <b>(56.72)</b>                            | <b>4.11</b>                                    | <b>(165.37)</b>                                          | <b>10.78</b>                                                      | <b>39.04</b>                                        |
| <b>Capital Employed</b>                                          |                                  |                                           |                                                |                                                          |                                                                   |                                                     |
| a) Training                                                      | (53.90)                          | (52.99)                                   | 243.97                                         | (53.90)                                                  | 243.97                                                            | 104.93                                              |
| b) Consulting                                                    | 1,165.46                         | 1,173.61                                  | 983.00                                         | 1,165.46                                                 | 983.00                                                            | 1,191.49                                            |
| c) Un-allocable                                                  | (112.55)                         | (85.81)                                   | (49.09)                                        | (112.55)                                                 | (49.09)                                                           | (74.60)                                             |
| <b>Total</b>                                                     | <b>999.01</b>                    | <b>1,034.81</b>                           | <b>1,177.88</b>                                | <b>999.01</b>                                            | <b>1,177.88</b>                                                   | <b>1,221.82</b>                                     |

ES:

- The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors in their respective meetings held on 14.02.2012.
- These Financial Results have been reviewed by the statutory Auditors as required under clause 41 of the listing agreement.
- The segment report has been prepared in accordance with the Accounting Standard 17 "Segment Reporting" issued by ICAI.
- In view of brought forward losses no provision for tax has been made. Provision for deferred tax assets/ deferred tax liability shall be accounted for at the year end.
- Other liabilities appearing in the balance sheet as part of current liabilities includes an amount of Rs.2,41,01,533/- which represents various statutory dues payable by the company.
- As per the certification received from company's registrar there was no investors' complaint pending at the beginning of the quarter. The Company has received NIL complaints from the shareholders during the quarter ended 31.12.2011. Accordingly there are no complaints pending as on 31.12.2011.
- The Company has already made excess provision in earlier years for employees' retirement benefits as per AS-15. Provision, if any, required will be provided on yearly basis. In view of, there would be no impact on the quarter ended 31.12.2011.
- Figures of previous periods have been regrouped / re-arranged wherever considered necessary.

For Software Technology Group International Ltd.

For Software Technology Group International Limited

Place: Gurgaon  
Date: February 14, 2012

SOFTWARE TECHNOLOGY GROUP INTERNATIONAL LIMITED  
Regd Office : Level 2, Elegance, Mathura Road, Jasola, New Delhi-110025.  
Website : www.stgglobal.com

Yogesh Vaidya  
Chairman & CEO